



Society of Financial Service Professionals Twin Cities Chapter

Please add these dates to your calendar and remember to confirm

your attendance by registering online at [www.sfsptwincities.org](http://www.sfsptwincities.org) prior to the program!

## 2016/2017 Program Calendar

2016	Date	Speaker	Professional Interest Section	Topic	Time	Location
July	7	Summer Social	Membership Recruitment /Networking		4:00 PM - 7:00 PM	Wander North Distillery
August	4	April Caudill, JD, CLU, ChFC, AEP   Principal Financial Group	Business & Compensation Planning	<i>Advanced Solutions for Business Owner Needs</i>	11:30 AM - 2:15 PM	DoubleTree Park Place
September	1	<b>Earl Cohen, Attorney</b>   Hellmuth & Johnson, PLLC	Estate Planning	<i>The State of Estate &amp; Wealth Protection Planning: What our Clients May Not Know About their Planning Needs</i>	11:30 AM - 2:15 PM	Midland Hills Country Club
October	6	<b>Dan Slater, President</b>   Core Income	Retirement Counseling	<i>Income Annuity Analytics by an Actuary</i>	11:30 AM - 1:30 PM	Midland Hills Country Club
November	3	<b>Richard M. Weber, MBA, CLU, AEP®</b>   The Ethical Edge	Risk Management	<b>HRI:</b> <i>Funding for Success: Using the Historic Volatility Calculator to take a Deep Dive Beneath the Surface of IUL and VUL Policy Illustrations</i> <b>HR II:</b> <i>Thriving Beyond Midlife: Because Retirement Just Isn't Like It Used To Be!</i>	11:30 AM - 2:15 PM	DoubleTree Park Place
November	16	<b>National VTC showing (Live)</b>	Retirement Planning	<i>Supplemental Retirement Plans for Executives and Entrepreneurs</i>	11:30 AM - 2:15 PM	Braemar Golf Course
December	1	<b>Corey Anderson, DIA</b>   Secura Consultants	Employee Benefits	<i>Protecting the Dash Not The Period: Where Employee Benefits Go Bad</i>	11:30 AM - 2:15 PM	Midland Hills Country Club

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2017	Date	Speaker	Professional Interest Section	Topic	Time	Location
January	5	<b>Kathleen Edmond, Partner</b>   Robins Kaplan LLP	Ethics (3 credits MN Ins.)	<i>Ethics (Title to be announced)</i>	11:30 AM - 3:30 PM	Midland Hills Country Club
February	2	TBA			11:30 AM - 2:15 PM	Midland Hills Country Club
February	15	National VTC showing (Live)			11:30 AM - 2:15 PM	Braemar Golf Course
March	2	TBA			11:30 AM - 2:15 PM	Midland Hills Country Club
April	6	TBA			11:30 AM - 2:15 PM	Midland Hills Country Club
May	4	TBA			11:30 AM - 2:15 PM	Midland Hills Country Club
May	11	MBEA Luncheon			TBA	TBA
May	17	National VTC showing (Live)			11:30 AM - 2:15 PM	Braemar Golf Course
June	1	TBA			11:30 AM - 2:15 PM	Midland Hills Country Club

**Program Details (Program details may change depending on event and location)**

**Program Locations:**

**WanderNorth Distillery** | 771 Harding Street NE, Minneapolis, MN 55413

**DoubleTree Park Place** | 1500 Park Place Blvd., St. Louis Park, MN 55416

**Midland Hills Country Club** | 2001 Fulham Street, Roseville, MN 55113

**Braemar Golf Course** | 6364 John Harris Drive, Edina, MN 55439

**Program Time:** 11:00 AM Attendee sign-in & Networking, 11:30 AM Lunch Served, 12:00 PM - 2:15 Program (or as noted for event)

**Program Cost: (Or as noted for specific event)**

Members \$20.00

Guests eligible for membership attending for the first time: No charge

Non-members or guest attending for second time: \$50

Sponsors: Per benefit package

**Season Pass:** \$180 The 2016 Season Pass provides per-registered, pre-paid attendance to all FSP-Twin Cities programs and events (except MBEA luncheon) July 1, 2016 - June 30, 2017. Purchase available online or by mailing a check.

**CE Credits:** Most programs will be eligible for 2 credits for MN Insurance, CFP and CLE. A certificate of attendance will be provided for CPE and PACE

**FSP Twin Cities 2016 Program Chair:** Joan Gilles, CRPC, CLU, ChFC, [jgilles@financialplanpartners.com](mailto:jgilles@financialplanpartners.com) | 612.436.3733

**Registration and Program Details Online at: [www.sfsptwincities.org](http://www.sfsptwincities.org)**